

Dobbies expands relationship with John Lewis Partnership John Lewis click and collect trialled as Waitrose food roll out gets underway

<u>John Lewis click and collect orders</u> can now be picked up from Dobbies, the UK's leading garden centre, as part of a new trial.

Customers at Dobbies in Aberdeen, Huntingdon and Gillingham will now be able to collect their <u>John Lewis</u> parcels from the next day. Collection is free of charge for orders over £30 and there is free collection for any order up until 19 October.

The trial expands the relationship between Dobbies and the John Lewis Partnership after it was announced in July that Waitrose would have a dedicated area offering more than 2,000 products in 50 of the garden centre's foodhalls. The roll out is already underway having been launched in the Dobbies stores in Edinburgh, Brighton, Atherstone and Dunfermline.

Graeme Jenkins, CEO of Dobbies, said: "The new John Lewis click and collect offering complements the delivery and collection services we currently provide with DPD and Amazon. We're committed to providing convenience to our customers and this new collaboration enables us to further develop this focus. It's important that we share a commitment to great value, quality and customer service with our partners."

Ged Keogh-Peters, Director of Supply Chain Planning & Development for the John Lewis Partnership, adds: "The introduction of click and collect further strengthens our partnership with Dobbies and underlines our ambition to find new ways to be more convenient for our customers. The service is growing in popularity every year with customers increasingly wanting the ease of being able to pick up their order at a time and place which works for them. The success of this trial would present the opportunity to roll out the service to more centres."

Dobbies offers DPD delivery collections at Ponteland, Peterborough, Cirencester, Carlisle, Dunfermline, Ayr and Edinburgh. Amazon collection points are available at 36 of Dobbies' 74 stores across the UK.

Dobbies is the latest retailer to join the existing network of over 350 John Lewis and Waitrose Click & Collect points, along with over 800 Co-op, Shell and Booths locations.

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About Dobbies

<u>Dobbies</u> was founded in 1865 by James Dobbie and is headquartered near Edinburgh. It is the UK's largest garden centre retailer, with 74 stores. The company employs around 4,000 team members. It is privately owned by Midlothian Capital Partners Limited and Hattington Capital.

About the John Lewis Partnership:

The <u>John Lewis Partnership</u> owns and operates two of Britain's best-loved retail brands - John Lewis and Waitrose. Started as a radical idea nearly a century ago, the Partnership is

the largest employee-owned business in the UK and amongst the largest in the world, with over 76,000 employees who are all Partners in the business. Profits made are reinvested into the business - for customers and Partners. John Lewis operates 34 shops plus one outlet across the UK as well as johnlewis.com. Waitrose has 331 shops in England, Scotland, Wales and the Channel Islands, including 59 convenience branches, and another 27 shops at Welcome Break locations. The retailer's omnichannel business includes the online grocery service, Waitrose.com, as well as specialist online shops including waitrosecellar.com for wine and waitroseflorist.com for plants and flowers